

Malaysia

Malaysian Embassy Roundtable Luncheon Discussion

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Facts on Malaysia

Population:

29 million

System of Government:

Parliamentary Democracy with a constitutional Monarch

Major Languages:

English, Bahasa Malaysia, Mandarin, Tamil

GDP growth 2010:

~ 6%

Per capita income:

~ 6,000 €

Adult Literacy:

>94%

Higher Education and Research:

38 Universities and 500 colleges, polytechnics and industrial training institutes

Labour Force:

~ 11 million





All true and more.....
A premier tourism destination

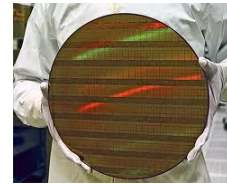


- World class infrastructure
- Stable electricity supply
- Rapidly expanding broadband internet penetration (57%)
- Dense highway network and north-south railway transport
- 7 major sea ports
- 5 International and 15 domestic airports

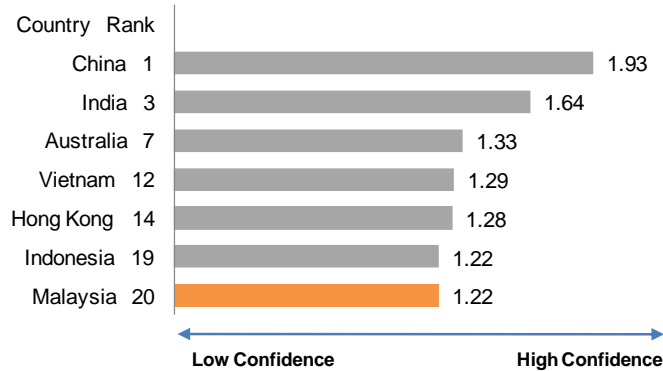
- political and economic stability
- multi-racial society based on tolerance
- investor-friendly business policies and incentives
- cost-productive English speaking workforce
- highly developed infrastructure
- well established legal system
- strong IPR protection

Multinational corporations from more than 40 countries have invested in over 5,000 companies in Malaysia 's manufacturing and related services sectors.

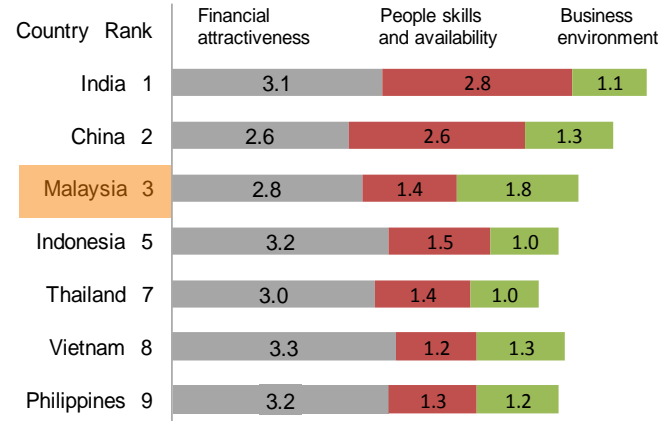
Malaysia today is one of the world's top locations for offshore manufacturing and service-based operations.



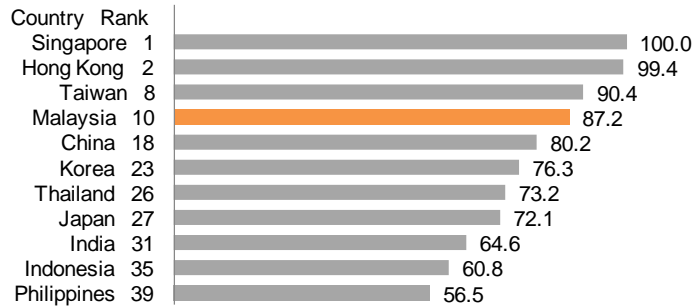
2010 Foreign Direct Investment Confidence Index (Asian Countries)



2010 Global Services Location Index (Asian Countries)

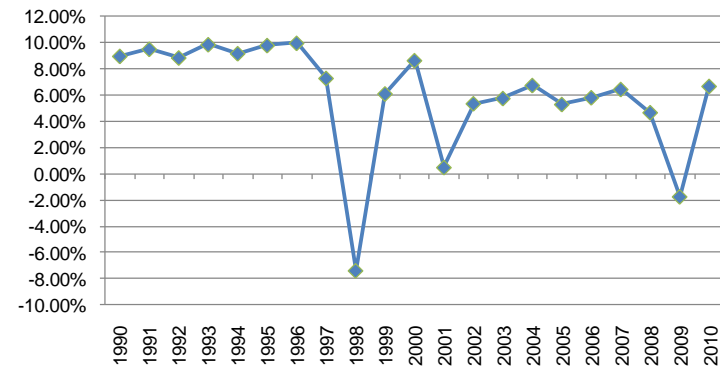


The World Competiveness Scoreboard 2010 (Asian Countries)



Sources: A.T Kearney, IMF and IMD

GDP % Change



The 12 National Key Economic Areas (NKEA)



Oil, Gas & Energy



Palm Oil



Financial Services



Tourism



Business Services



Electronics & Electrical



Wholesale & Retail



Education



Healthcare



Communications, Content & Infrastructure



Agriculture



Greater Kuala Lumpur

The Economic Transformation Programme (ETP) is a comprehensive effort that will transform Malaysia into a high-income nation by 2020.

Entry Point Projects

A total of 160 projects and 60 business opportunities worth > € 120 billion that can generate up to 2.2 million jobs by 2020 have been identified.

Funding 80% private, 20% government

Project examples

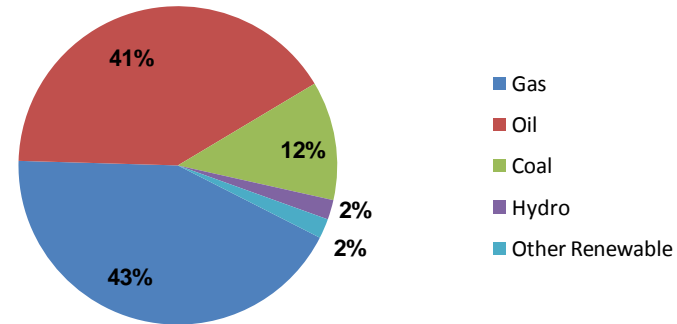
- 2 nuclear power plants
- Expanding oil & gas facilities
- Universiti Malaya Healthcare Metropolis
- 1,400 Mw solar cell fabrication facility
- Kuala Lumpur Mass Rapid Transit (MRT)

Malaysia – 20 percent RE by 2020

Policy Aspirations

- 8th Malaysia Plan declaring RE as 5th Fuel
- 2011 creating viable feed-in-tariff for all REs
- SREP (Small RE Power) Program
- Rural electrification
- € 370m soft loans for local firms supporting green - tech
- Promote R&D on solar, hydro and systems

Malaysia's Energy Mix



Barriers & Prospects

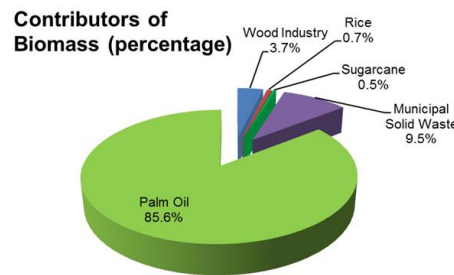
Greatest Barriers

- Financial – governmental side movement
- Banks not willing to finance RE (yet)
- Implementation of feed-in tariff

Brightest Prospects

- On-grid solutions in biomass and solar
- Off-grid solutions in rural areas
- Energy efficiency measures buildings and
- R&D basis for ASEAN

Biomass underutilised



Biomass 27 mill. tonnes / year

Solar in it's infancy



Installed solar insignificant

No. 3 in Solar cell manufacturing aiming for 23GW by 2020

Malaysia - Healthcare

- Several hundreds government hospitals
- 100+ private hospitals
- 10 world-class hospitals
- 1,000's private clinics
- Universal healthcare

Demand for innovative medical devices and Systems



Medical Device Bureau Ministry of Health Malaysia

- Big players like B Braun, Johnson & Johnson, GE, Siemens, Ansell, CR Bard Ltd, Rusch , Tyco Healthcare, Ambu and Japan Medical Products.
- Malaysia supplies 80% of the world's rubber-based catheters and 60% of the world demand in rubber gloves

Health and Wellness Tourism

- Full government support
- 625,000 health tourists in 2010
- Incentives for investors
- Financial institutions bullish on this industry

World-class hospitals



Equipped with state-of-the-art facilities in patient care and operating theatres

Thank you for your interest

